

ADDENDUM NO. 2

TO

REQUEST FOR PROPOSALS

Port Facility Operator for the Port of Kansas City Woodsweather Terminal

DATE OF ISSUANCE: September 20, 2021

This Amendment No. 2 has been issued for purposes of responding to questions/requests for clarification in response to the RFP:

Question #1 - 7

Does Port KC have any tonnage guarantees for the Port Operator?

The existing tonnage and customers have indicated they will continue using the terminal but there is no guarantee.

Will the Port Operator be required to solicit the tonnage for the port?

The port operator is encouraged to expand the book of business at the port. Previously the PA and operator jointly marketed the facility. The operator negotiates terminal agreements with customers the PA does not have any agreements with clients.

Are tonnage forecasts for 2022 available? We have not forecast 2022 volumes yet, we expect to increase barge and rail volume by 5%.

Are weekends, nights, and or holidays required if barges or railcars arrive? Working hours are dictated by the operator.

What are the 2021 terminal rates?

At the time of this email specific rates and agreements have been requested from the current operator but not received.

Are 2022 freight transfer rates set? If so, what are they? As above.

Will an extension be considered to submit a proposal? We do not expect an extension.